

The Gaming Industry

PPFAS FOF | April 2022



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ndtv.com

Mukesh Ambani Says Gaming Will Be "Bigger Than Music, Movies, TV" For Asia's richest man, online gaming could be the next big thing in his home market.

THE WALL STREET JOURNAL.



The U.S. videogame industry today is larger than Hollywood's domestic boxoffice receipts and is closing in on music sales. Doesn't a sector that size deserve sophisticated mainstream critique, even academic study?

THE WALL STREET JOURNAL.

Are Videogames Ready To Be Taken Seriously By Media Reviewers?

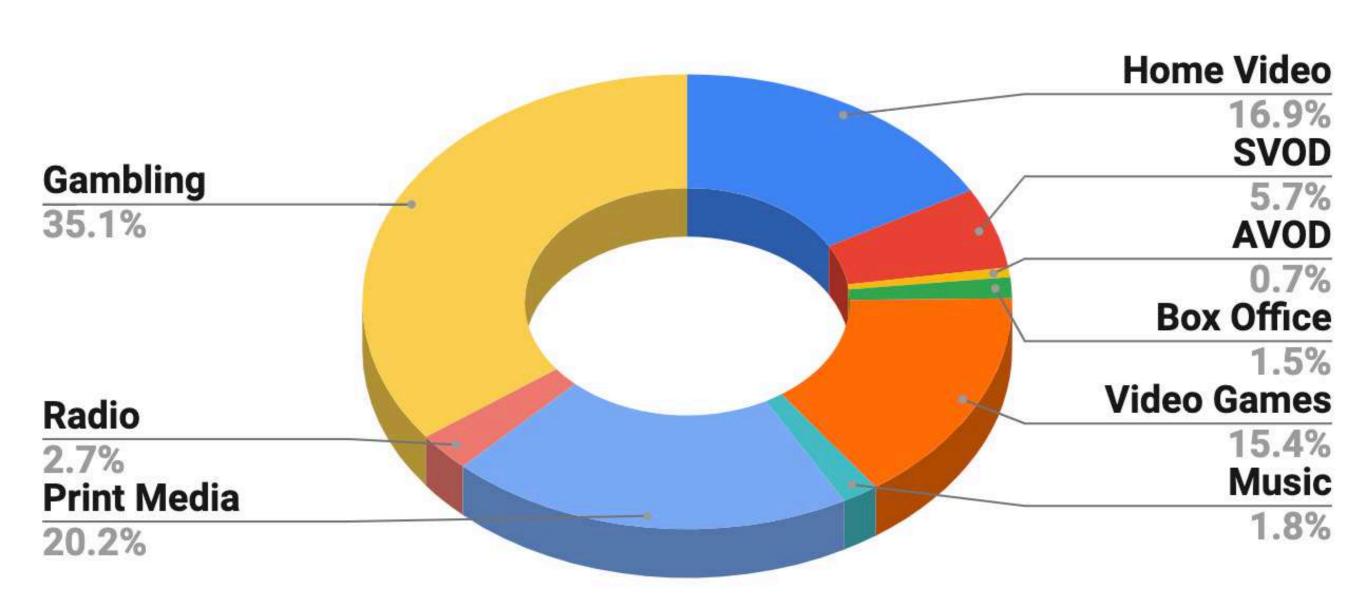
By Kevin Delaney Staff Reporter of The Wall Street Journal Nov. 3, 2003 12:01 am ET



The U.S. videogame industry today is larger than Hollywood's domestic boxoffice receipts and is closing in on music sales. Doesn't a sector that size deserve sophisticated mainstream critique, even academic study?

Global Entertainment & Media Industry (\$1.5 Trn) - 2021

Source: Company Filings, Trade Journals, Media Reports

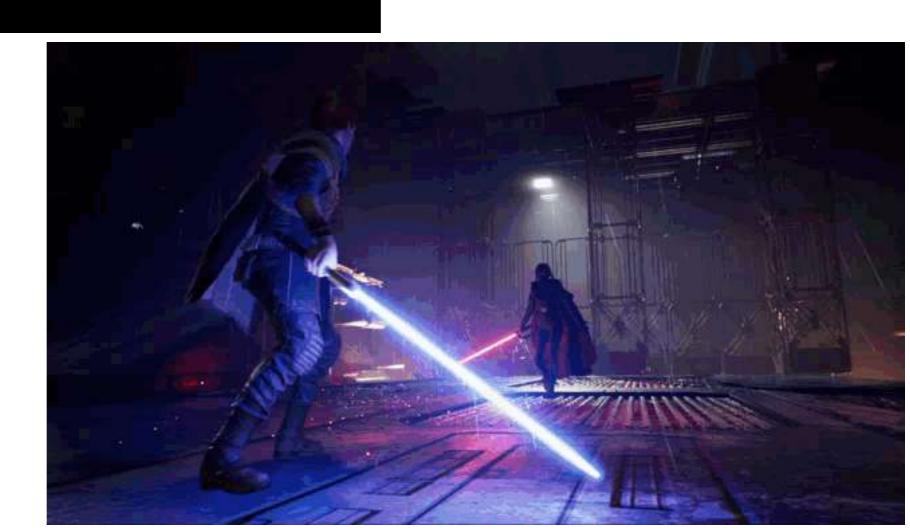


Media & Entertainment	2021 (\$Bn)
Home Video	240
SVOD	81
AVOD	10
*Box Office	21
Video Games	219
*Music	26
Print Media	287
Radio	39
Gambling	500

Source: Company Filings, Media Reports & Trade Journals



Video Games



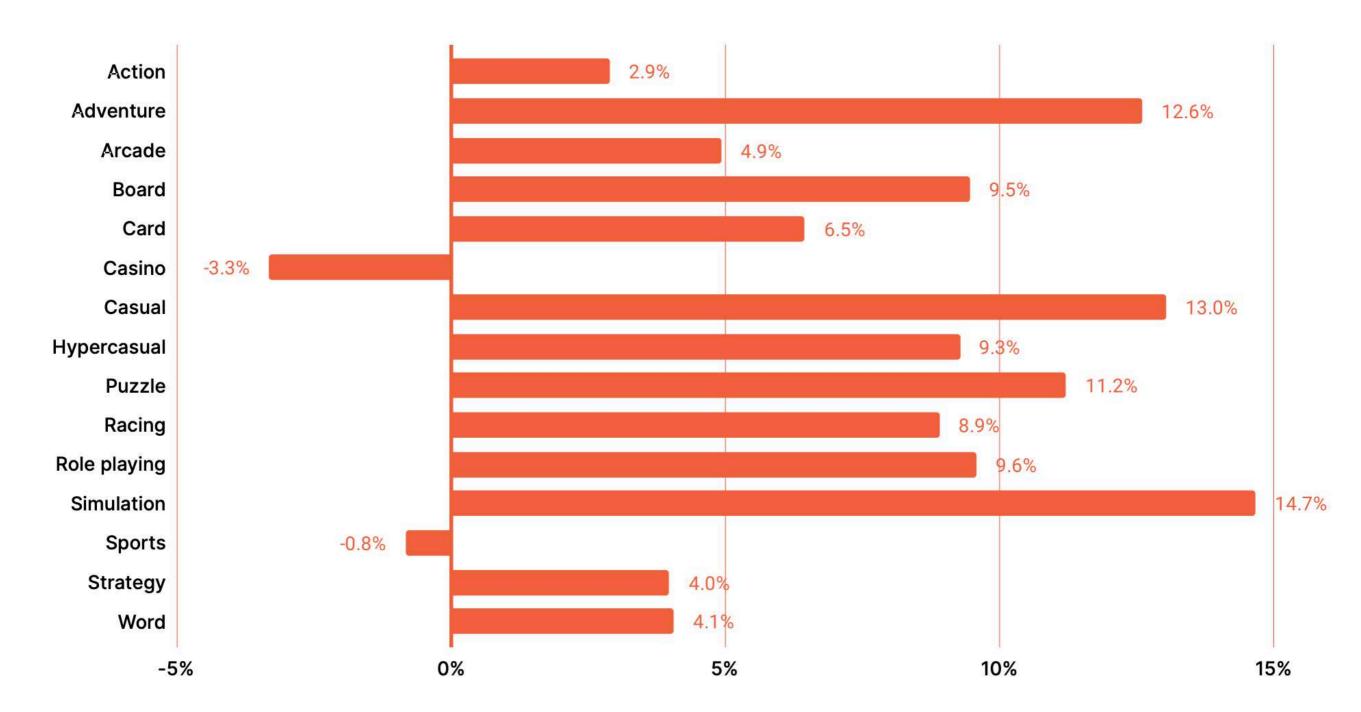


Atari



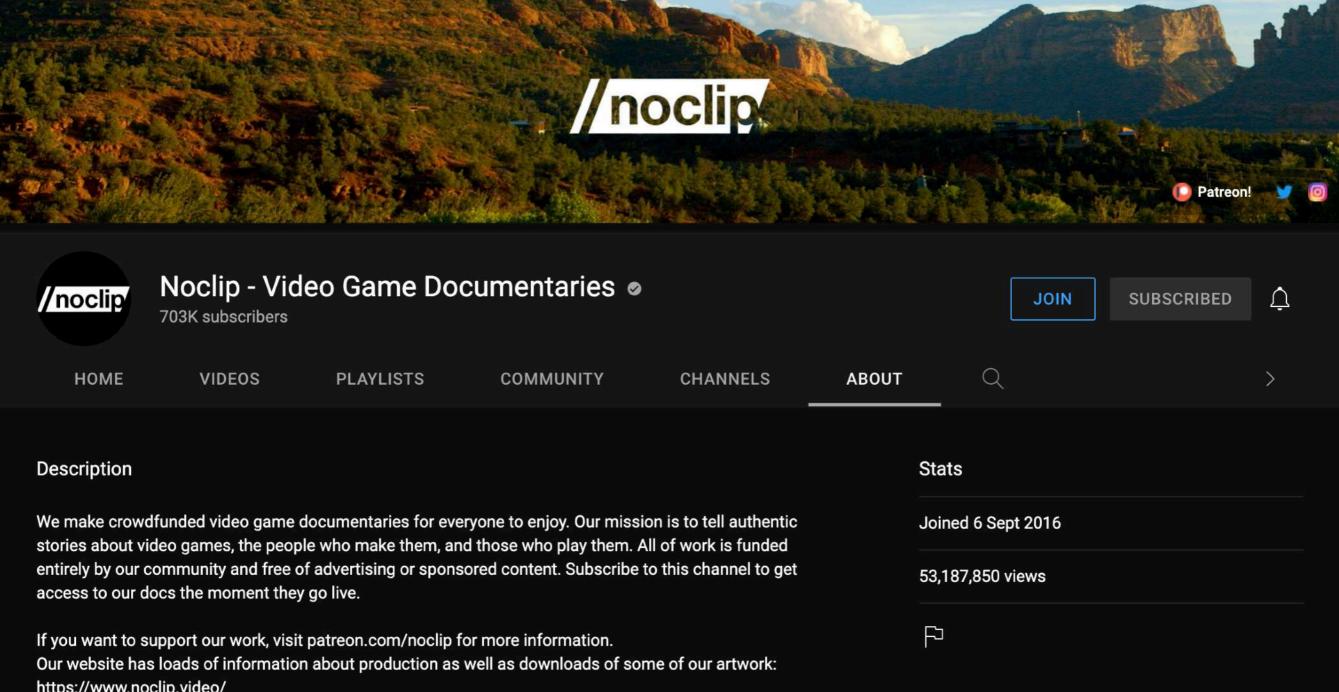
Nintendo

Casual, adventure, and simulation games are hot genres.



Percentage increase in the number of live games, 2020 vs 2021

Source: Unity Gaming Report 2022



https://www.noclip.video/

We also sell t-shirts over here: https://store.noclip.video/

Youtube Channel Dedicated to Game Development

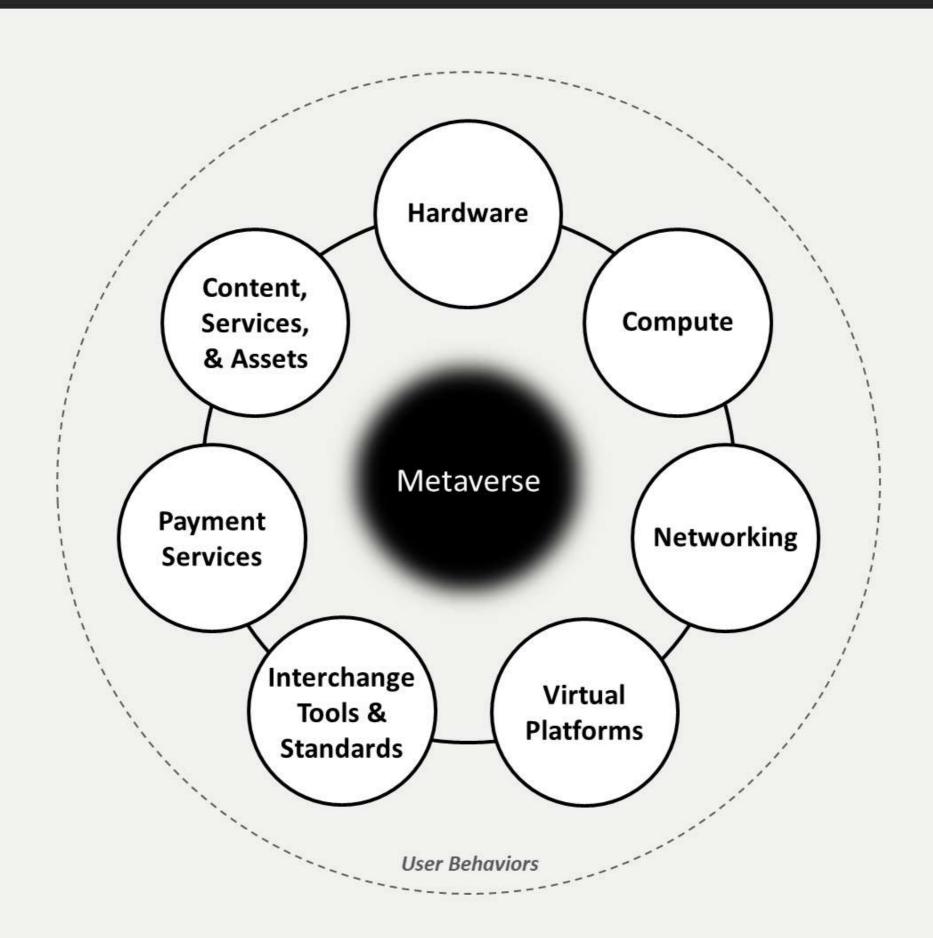


Playing Hard Making of For Honor

- Shows the details of the Game Development process
- Resources & Timelines for game development
- Business challenges & cost of delay
- Technology & Development Team dynamics

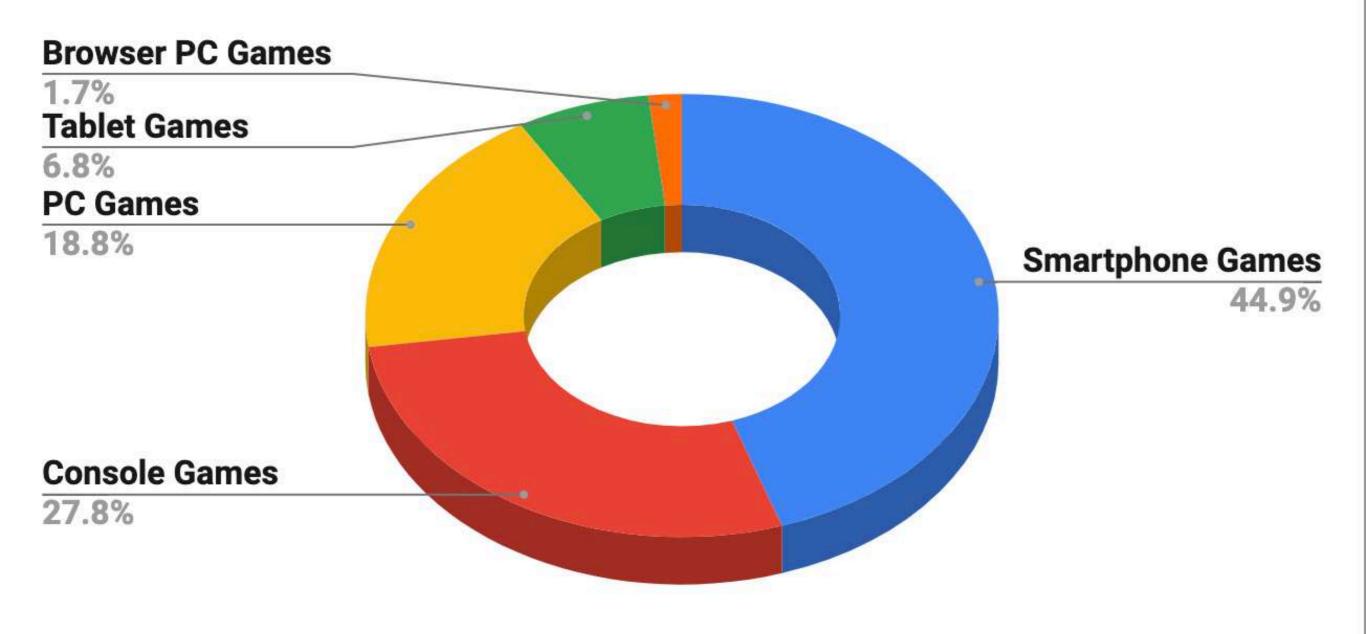


Why Video Games?



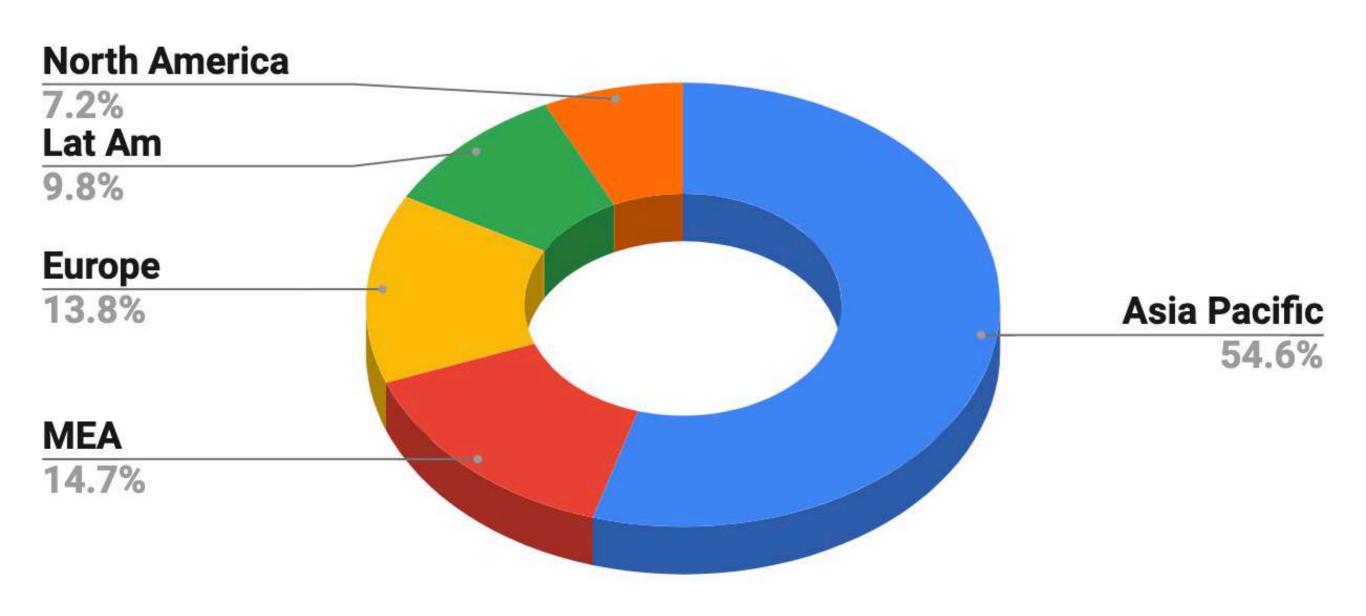
2021 Gaming Revenue by Platform (\$175 bn)

Source: Newzoo Global Games Market Report 2021



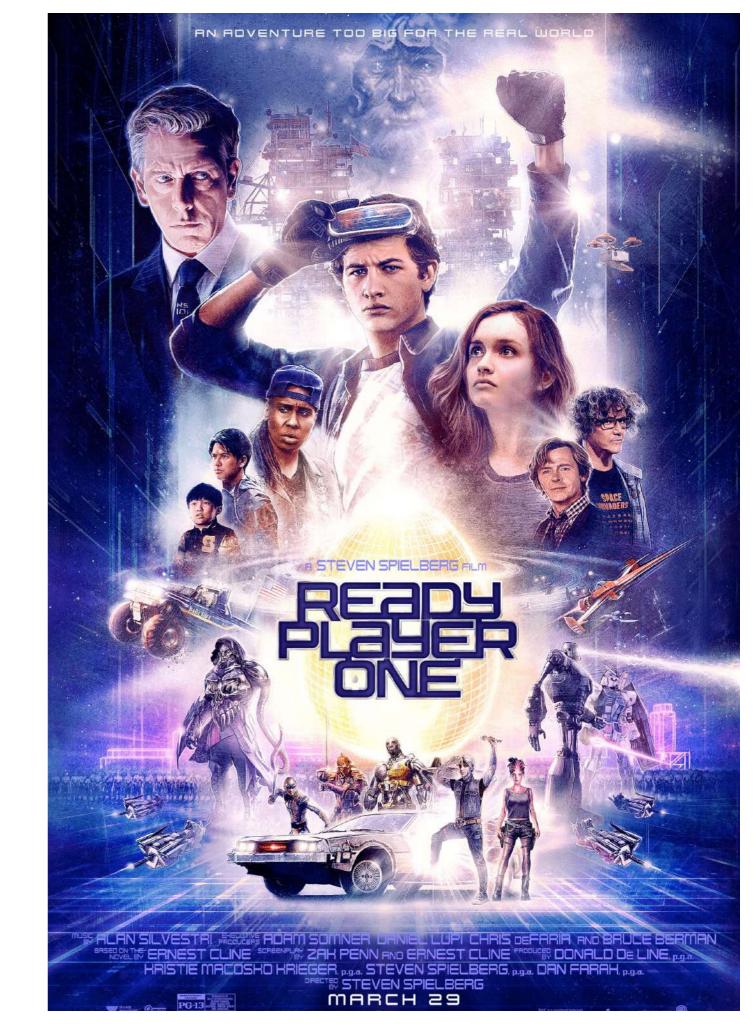
Global Gamer Population (~3 Billion)

Source: Newzoo Global Games Market Report 2021



Ready Player One Dir: Steven Spielberg

- Good depiction of Virtual Reality based World
- User behaviour in-game & IRL
- Shows the metaverse concept end to end

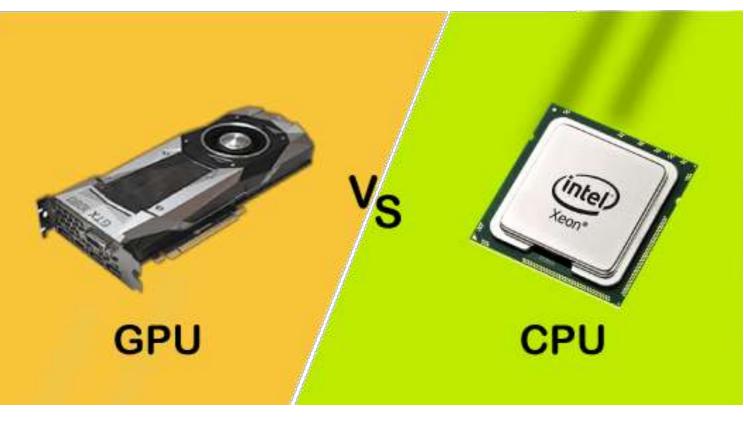


Hardware

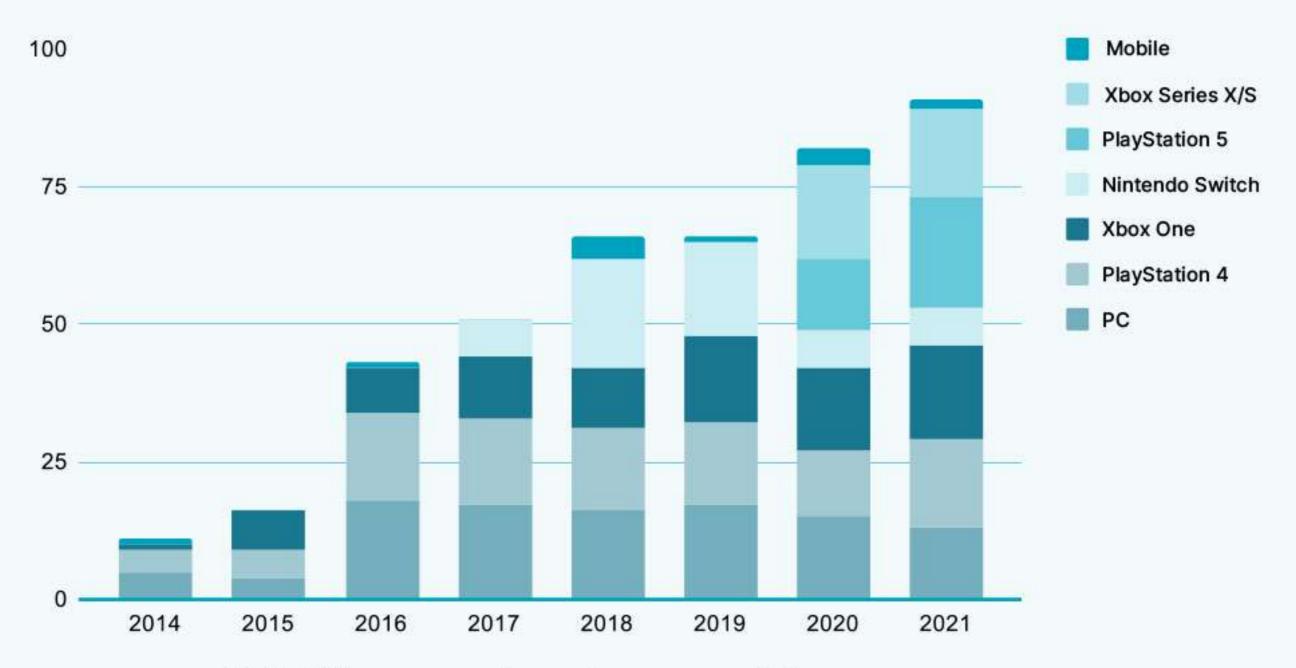








Multiplatform reach is rising.



Multiplatform game releases by year, per platform

Console WarsSega vs Nintendo

- Sega vs Nintendo after the 1980's slump in the Console Industry
- Strategy to dominate home entertainment & cornering the Game Development Talent

'I was hooked from the first page' BEN MEZRICH SEGA vs nintendo



CONSOLE WARS

BLAKE HARRIS

SETH ROGEN & EVAN GOLDBERG





High Score History of Classic Video Games

- Traces the back stories of Atari, Sega, Nintendo
- Shows the origins some of the iconic video games &
- The origins of some of the big game publishers
- Just about traces the dawn of PC Gaming

Power On The story of XBOX

- Detailed history of the origins of the Xbox Gaming Console
- Challenges in creating a successful hardware & software platform
- Creating the ecosystem while competing with Sony
- Building an enviable game library



Compute

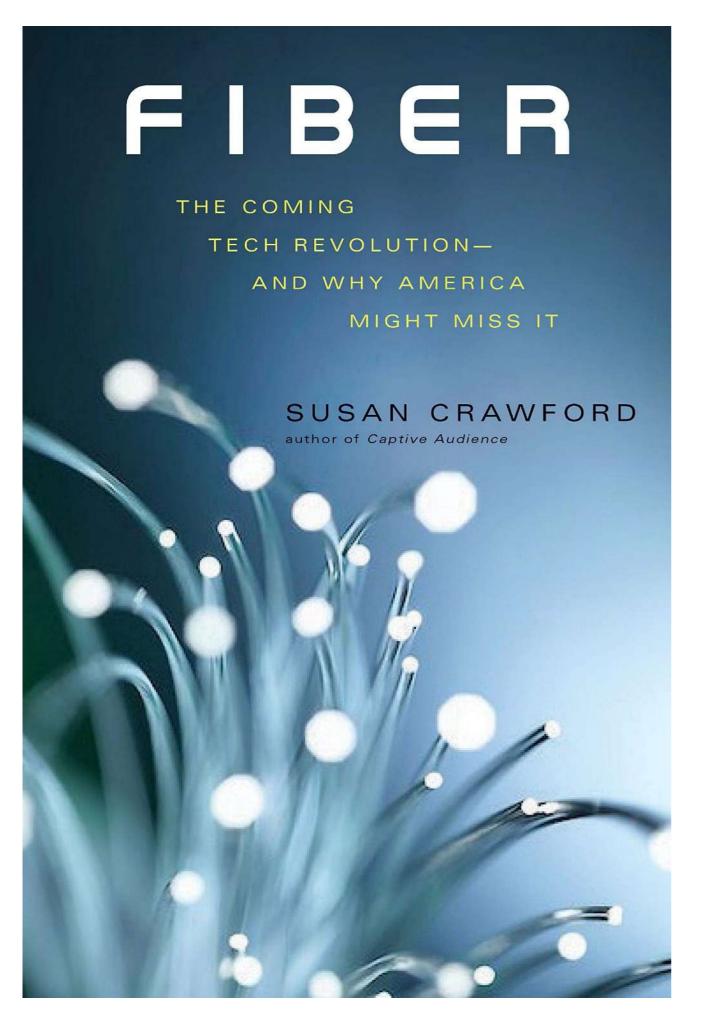
State of Play: Cloud Gaming



Source: Counterpoint Research

Networking





Fiber The Coming Tech Revolution

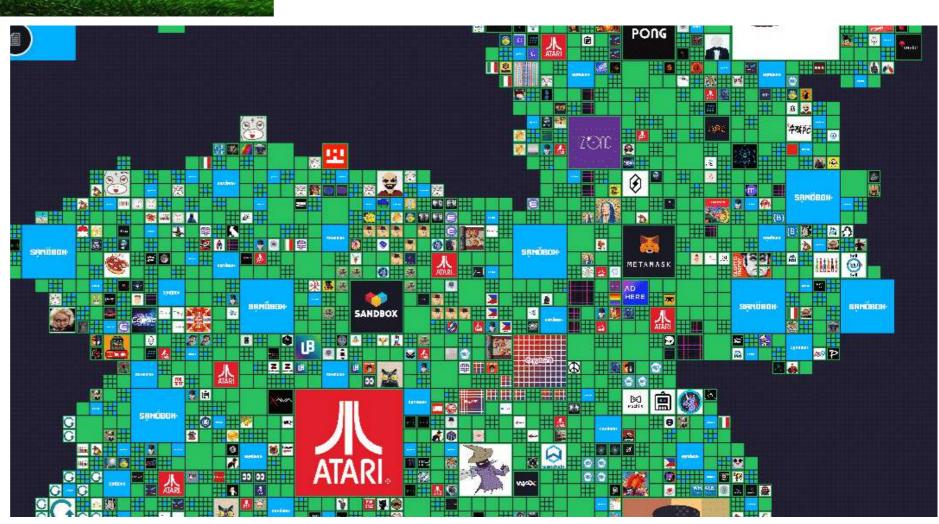
- History of Fiber Optic network investments
- Successful case studies of S Korea & other countries
- Importance of Fiber to Home technology
- Downstream benefits in content consumption & education

Virtual Platforms



Decentraland
Second Life

JP Morgan on Metaverse



Interchange - Tools & Standards





Interchange - Tools & Standards Applications outside Gaming

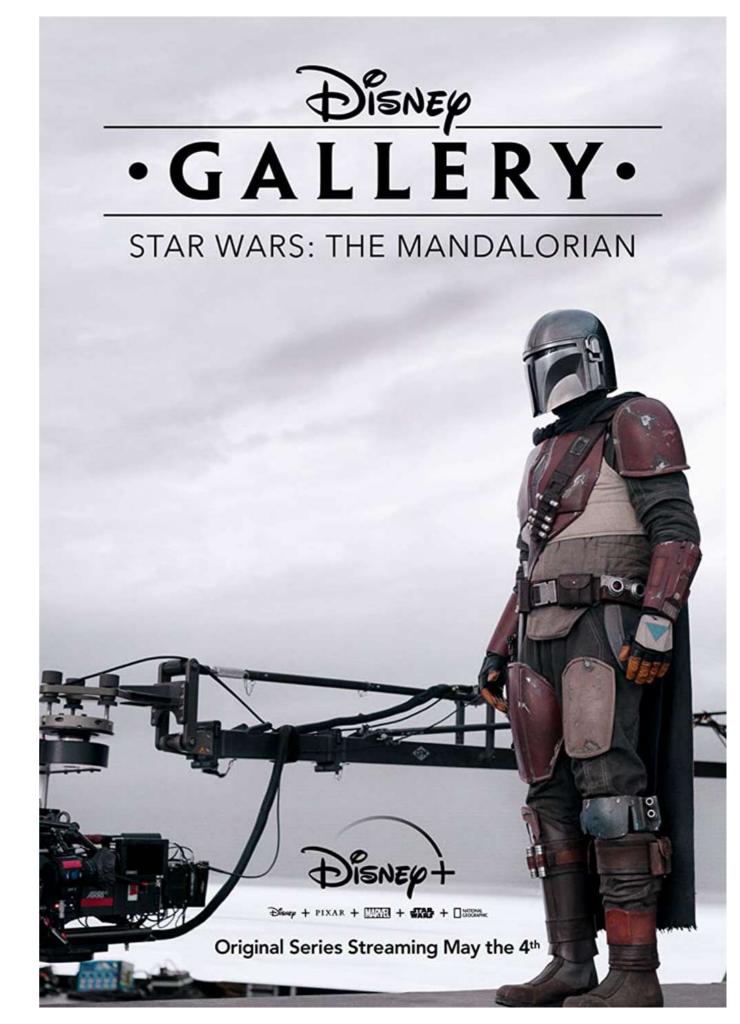
- Architecture
- Product Design & Visualisation
- Simulation
- Animation & Film / TV Production using LED Walls
- Broadcasting & Live Events
- XR (AR / VR / MR)





The Mandalorian

- Extensive use of LED Video Walls to create in camera backdrops on the fly
- Evolution of Tech from Unreal Engine to Helios by ILM
- Speed of production without sacrificing the attention to detail



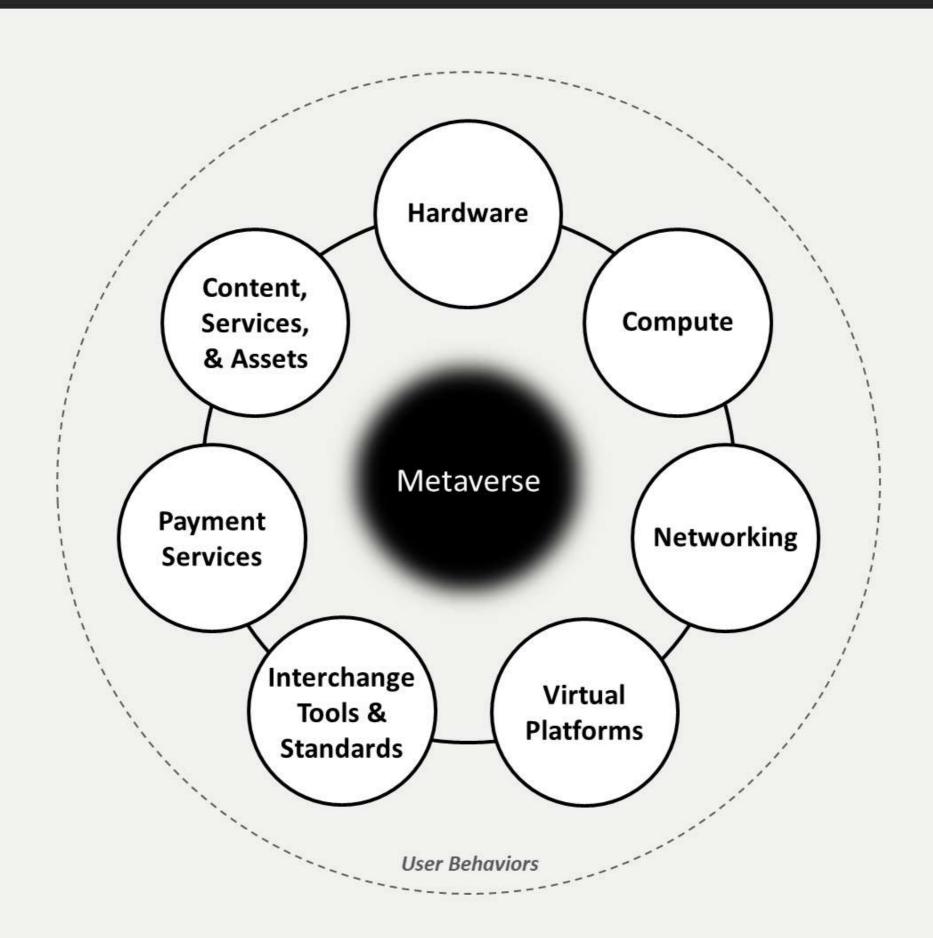
Payment

How do games make money?

- One time purchase
- In-app Purchase
- Advertising
- Subscriptions
- In-game currency
- DLC, Season Pass & Loot Box
- Credit Cards / Wallets / Coupons on App Stores
- Digital Currencies & Player to Player Marketplaces

Content Services & Assets Created content for the game

- Characters, Maps, Collectible Items, etc
- Character attributes (Skins, Mods, Styles)
- Modify in-game assets (upgrade tools used in the game)
- Level-up skills
- Hire free lance developers to create in-game assets





A VALVE FILM

Free to Play Dota 2 Tournament

- Documentary about "The International"
- 2021 Prize Pool was \$40 Million
- Players compete in round robin format to play Valve Corporation's MOBA game
 Dota 2







FREE TO PLAY

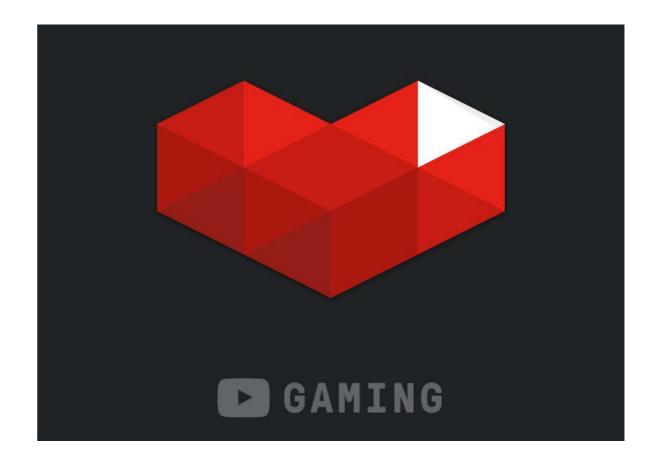
THE STORY OF THE WORLD'S FIRST \$1,000,000 VIDEO GAME TOURNAMENT

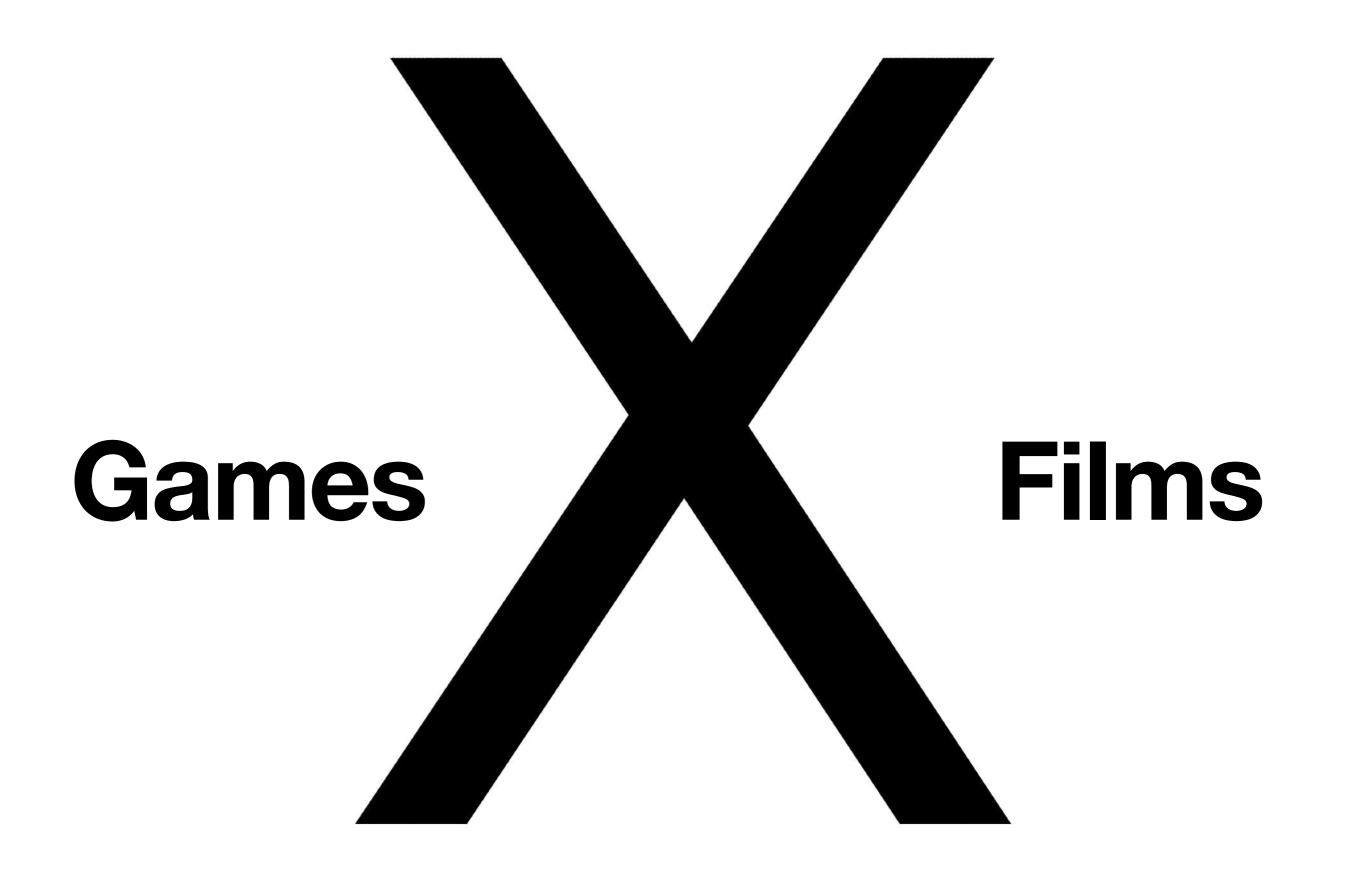
140 Million MAU



Subscribers	Nos. Millions
PewDiePie	111
VanossGaming	25
Markiplier	32
Ninja	21
Jacksepticeye	28
DanTDM	26
KSI	23
SSSniperWolf	31
W2S	16
Syndicate	10

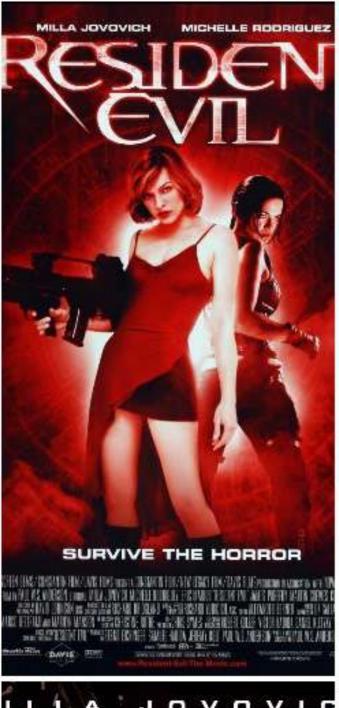
*2.6 Billion MAU



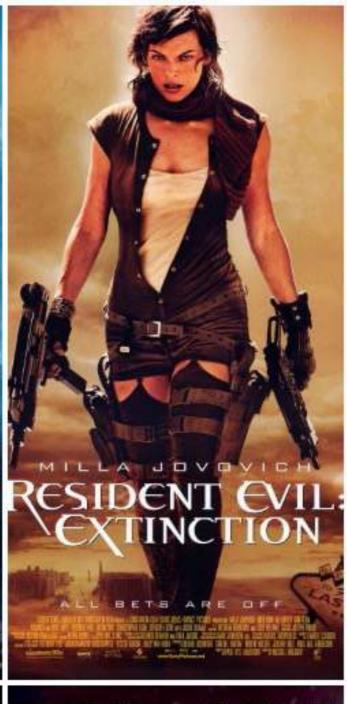


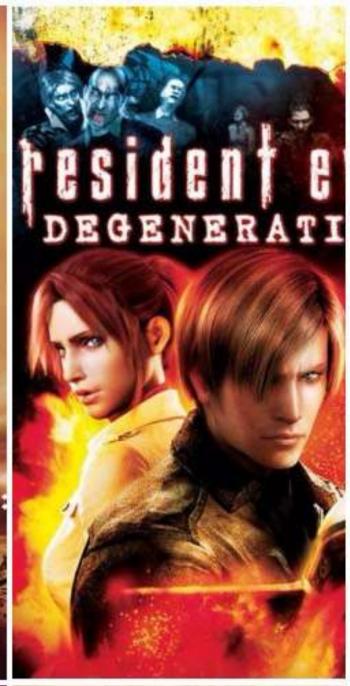




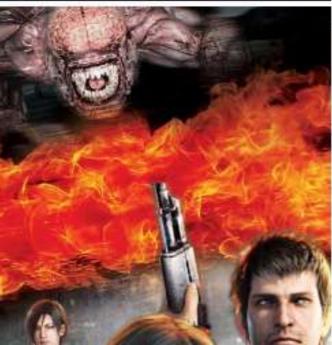


























Consolidation - \$120 Bn 10 Years

Acquisitions	\$ bn	Year
Microsoft + Activision	69	2022
Take Two + Zynga	12.7	2022
Tencent + Supercell	8.6	2016
Microsoft + Zenimax	8.1	2020
Activision + King	5.9	2015
Bytedance + Moonton	4	2021
Sony + Bungie	3.6	2022
Microsoft + Mojang	2.5	2014
Electronic Arts + Glu	2.4	2021
Facebook + Oculus	2	2014
Zynga + Peak	1.8	2020

State of Play: Cloud Gaming

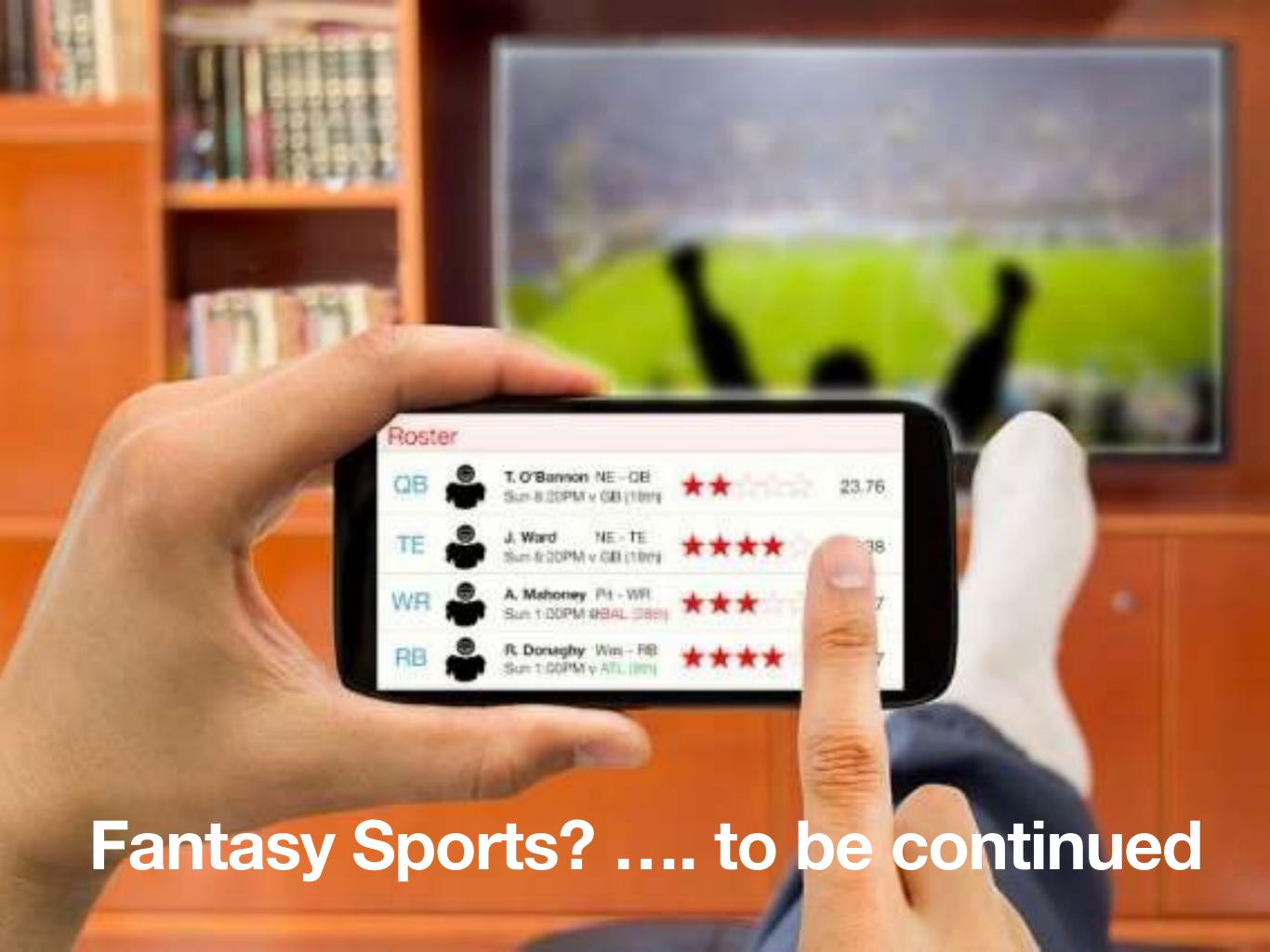


Source: Counterpoint Research

Concerns

Not a one-sided secular trend

- "Spiritual Opium"
- Social Distancing / Virtual > Real
- Affordability
- Time (vs Other Entertainment Options)
- Content Creation Cost
- Content business is cyclical
- Acquisitions are getting expensive



Thank You